

## Head Office, Dhaka

**Date: 26 February, 2020**

### **Request for Quotation (RFQ):**

1. NFC enabled / EMV Chip Credit (NFC+EMV+Magstripe)
2. EMV Chip Debit Card (EMV+Magstripe)
3. PIN Mailer

<b>Opening date for Submission of Quotation</b>	<b>March 5, 2020 10:00 AM</b>
<b>Closing date for Submission of Quotation</b>	<b>March 5, 2020 02:00 PM</b>

**Schedule**

**1. Bidder's Particulars:**

a. Name of the Company	:	
b. Address	:	
c. Contact Person	:	
d. Phone Number	:	
e. Company Overview	:	
f. Country of Chip, Plastic Manufacturing & PIN printing Company with authorization letter	:	
g. Experience of the Bidder	:	

**Technical Specification**

**Dual Interface Card (EMV Chip + NFC + Magstripe)**

Product Description	Technical Specification	Bidder's Response
Manufacture Company	To be mentioned by the Bidder	
Origin Country	To be mentioned by the Bidder	
Local Vendor Name	To be mentioned by the Bidder	
Authentication Type	DDA or CDA, please mention	
Card Memory (minimum)	Minimum 12Kb (Free Memory) or above	
Chip OS	JavaCard Version and Global Platform Version	
Global Platform Version	Global Platform v2.1.1 or higher	
Java Card Version –VISA	JavaCard 3.0x	
VSDC Version	2.9 with PayWave	
Chip Interface	Dual Interface (EMV Chip + NFC + MS)	
Contact Interface	VISA/ISO Standard	
Protocols	Contact: ISO 7816	
	Contactless: ISO 14443	
Data Encryption Standard	DES/AES & RSA/ECC	
Magnetic Stripe	ISO Standard Black HiCo 2750 0e, 3 tracks	
Data Retention	To be mentioned by the Bidder	
Write Endurance	To be mentioned by the Bidder	
Ambient temperature	To be mentioned by the Bidder	
PIN and Color	Silver/Gold (as per Design). 6 PIN (Small) Chip	
Core Color & Material	Color Core PVC(As per design)	
Signature Panel	Visa Standard/ISO Standard	
Size	85.725 mm X 53.975 mm X 0.76 mm Or ISO Standard	
Design & Color	As per bank design & 4*4 Color with Hot stamping on SBAC “Logo & Platinum”	
Outlook & Finishing	Laminated and Matt	

**EMV Chip Card (EMV + Mag-stripe)**

Product Description	Technical Specification	Bidder's Response
Operating System Global Platform Version	Card Specification Version 2.1.1 (JavaCard 2.2.1, Global Platform 2.1.1)	
Contact Protocol	T=0 (default) and T=1	
Application	VSDC 2.8.1 F1 or higher	
LOA Expiry Date	Please Specify	
Protocol	Contact Interface with T=0 (Default) and T=1 protocols according to ISO/IEC 7816	
Technical Name & Version	Please specify	
Chip Interface	Contact & Mag-stripe	
Authentication Type	DDA	
Data Encryption Standard	DES Supported (Crypto coprocessor for DES/AES and Tornado2Mx2TM coprocessor for RSA/ECC)	
Memory	Minimum 12Kb (EEP) Free Memory	
Chip Manufacturer	Please Specify	
Chip Color & PIN	Silver. 6 PIN (Small) Chip	
Core Color & Material	Color Core PVC(As per design)	
Design Color	4*4 Color with Hot stamping on SBAC "Logo"	
Outlook & Finishing	Laminated and Matt	
Hologram Logo	VISA Dove(Silver or gold)	
Size	85.725 mm X 53.975 mm X 0.76 mm Or ISO Standard	
Magnetic Stripe	ISO Standard Black HiCo 2750 0e, 3 tracks	
Signature Panel	Visa Standard/ISO Standard	
Design	As per Bank's design	
Country of origin	<Mentioned by vendor>	
Country of Manufacturer	<Mentioned by vendor>	

**PIN Mailer**

Product Description	Technical Specification	Bidder's Response
Manufacture Company	To be mentioned by the Bidder	
Origin Country	To be mentioned by the Bidder	
Local Vendor Name	To be mentioned by the Bidder	
Mailer Size	6.5" X 3.667"	
Product features	3 ply, wood free paper with carbonized CNF ink area and Sprocket Margin with continuous sheets.	
Printing Color	4 colors print on 2 <sup>nd</sup> ply (front).	
Paper quality	1 <sup>st</sup> ply 55 GSM, 2 <sup>nd</sup> & 3 <sup>rd</sup> ply 80 GSM each	
Size	85.725 mm X 53.975 mm X 0.76 mm Or ISO Standard	
Design & Color	As per bank design & 4*4 Color	

**Required Quantity**

SL	Product Name	Brand	Card Technology	QTY(Pcs)	Remarks
01	Platinum Credit Card	VISA	EMV+Magstripe / NFC+EMV+Magstripe	5,000	Please submit both options
02	Debit Card	VISA	EMV+Magstripe	20,000	
03	PIN Mailer	VISA	As per technical spec	30,000	

**3. Delivery Lead-time:**

Supplier must provide the project plan with this offer with details as following sample:

SL	Description	Lead Time	Remarks
1	AI Design Collection From Bank	As per bank	Bank need to Provide
2	E-proof Creation	3-5 working days	Provided by Supplier/Principal/Factory
3	E-proof Signature Approval	3 working days	Provided by Bank
4	E-Proof Submission	3 working days	Provided by Supplier/Principal/Factory
5	E-proof Approval	3-5 working days	Provided by VISA/MC
6	Sample Card Design (if required by bank)	1-2 weeks	Provided by Supplier/Principal/Factory
7	Sample Card Approval	3-5 days	Provided by Bank

8	Mass Production & Shipment	45 days	Final Approval Provided by Bank/VISA/MC
9	White Plastic (Test) Supply (In parallel with Sample Card Design lead time.)	2-3 weeks	Provided by Supplier/Principal/Factory
10	Testing (In parallel with Sample Card Design lead time.)	3-4 weeks	Provided by Bank/MC/VISA

**Terms & Conditions:**

1. The rate on total amount has to be quoted both in figures and in words. The quoted rate must be for finished job including all local handling of materials, incidental charges, overhead, all types of taxes including C&F, contractor's profit carrying cost up to delivery at SBAC Bank, Card Division, BSC Tower, 6<sup>th</sup> floor, 2-3 Rajuk Avenue, Motijheel C/A, Dhaka 1000.
2. Delivery lead-time: For Complete Card Plastic: Within 1 month from the date of VISA E-proof Approval. For PIN mailer: Delivery time would be 45 days after work order date.
3. Detail Technical Specifications along **with country of origin** of the paper must be mentioned in the offer (**except China & Myanmar**) and all the relevant documents including Catalog and Brochures must be attached with offer. Vendor has to provide **valid authorization letter** from the Chip Card Manufacturer as authorized dealer/distributor of the said product and they will provide the proof of document of Authorization Letter from the Chip OS Manufacturer due to technical support of the offered product.
4. Supplier need to have experience of supplying EMV Chip Card to at least **3 commercial banks** in Bangladesh. Copy of work order along with completion certificate from the bank has to be submitted with offer as proof of evidence. **Without submission of this, the supplier shall be disqualified.**
5. Supplier need to have experience of supplying Dual Interface Card (i.e. NFC & Chip) to at least in **1 commercial bank** in Bangladesh. **Copy of work order with value along with completion certificate** from the bank has to be submitted with offer as proof of evidence. **Without submission of this, the supplier shall be disqualified.**
6. Following papers/documents must be submitted along with the proposal:
  - a. Client list with Experience Certificate for similar works with contact details for verifications.
  - b. Authorization Letter from Chip OS Manufacturer for technical support and others.
7. Bank prefer final product from any other country except **China & Myanmar**. Country of Origin of documents must be supplied with bill to receive the payment upon completing the job. Otherwise bank will not pay the bill.
8. Quotation to be addressed & submitted to **“The Head of Card & DFI Division, SBAC Bank Limited, Head Office, BSC Tower, 6<sup>th</sup> Floor, 2 - 3 Rajuk Avenue, Motijheel C/A, Dhaka 1000, Bangladesh”**. Bid documents must be contain 02 (Two) separate Envelops for **Technical & Financial Offer** on

**5<sup>th</sup> March 2020 from 10 AM to 2 PM.** Only the Technically qualified bidders will be requested for the further negotiations if required, based on Financial Offer.

9. Bank reserves the right to accept/ cancel/ reject any offer without assigning any reason. SBAC is not obliged to purchase the lowest offer or any offer at all. SBAC reserves the right to share the Bidder's response to this RFP with its advisors and concern Business Units. SBAC reserves the right to: conduct negotiations with one or more Bidder and/ or accept the Bid without any negotiations. Manipulation, any kind of unusual approach, failure to submit the proposal/offer within stipulated time frame or any false documentation will be treated as "Disqualification" to attend in the bidding. Bank is not bound to give any explanation to any bidder for this reason.
10. **VAT & TAX:** Bank will deduct VAT & Taxes (AIT) as per Govt. rule as per supply items. However if supplier provide the Mushok Challan-11 along with proper LC & Custom Payment documents VAT will be exempted. For AIT, supplier will pay the remaining amount of AIT after custom payments against SBAC products.

**Signature** :

Name of the Signatory :

Designation of the Signatory :

Name of the Company :

Date :